

Your Distribution and Logistics Partner

About the PCA Companies

We provide best-in-class partnership solutions that are powered by data, <u>customized</u> with technology and <u>activated</u> with agility.

Established in 1993, the PCA Companies offer a full range of global beauty sales, marketing and logistics solutions.



Unique fully-vertical capabilities and global multichannel distribution expertise offers retail partners excellence in inventory availability, pricing, program creation and customer service.



Annual Revenue of \$850+MM in Fragrance, Skincare, Makeup, Haircare & Beauty Tools.



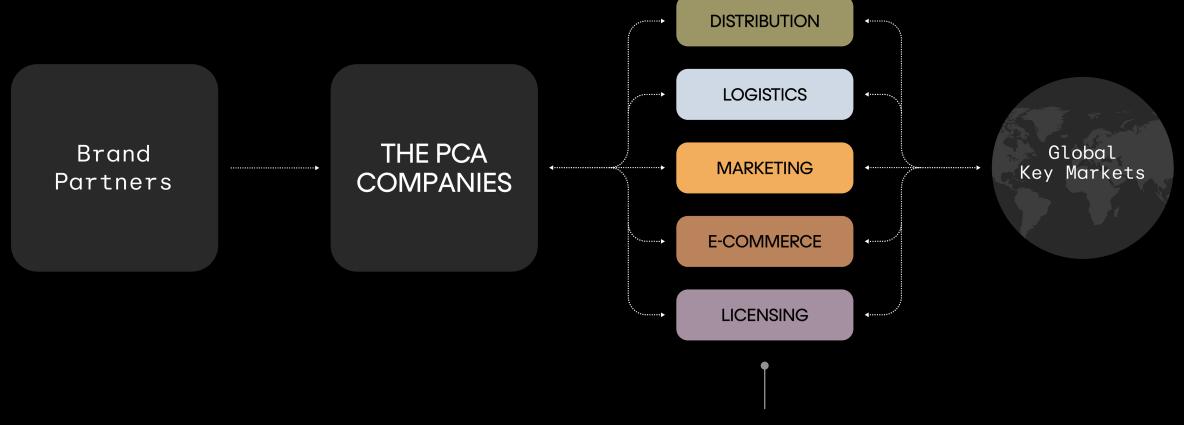
Global Logistics & 3PL Capabilities. Shipping \$2+MM per day with 99.99% on time delivery & order accuracy.



In-house Product Development, Production, Regulatory and Registration.

The PCA Companies is comprised of four divisions that together offer up to five unique capabilities: distribution, logistics, marketing, e-commerce and brand licensing. Each division has its own distinct leadership, business direction, and financial structure that allows for specialization, while still maintaining the ability to deliver seamlessly.

Our structure and internal capabilities combined with our state-of-the-art facilities and multi-category expertise, allows us to continuously adapt to our partners' evolving needs and fully maximize their growth. This level of agility is required for success.



Brands can work with any or all of the PCA divisions depending on the requirements of their unique strategy — all with a single point of contact.

U.S. & Global Network

100% FULLY PCA-OWNED FACILITIES

PCA has a global footprint through the presence in the key regions + dedicated local organizations. With this unique set up, PCA in record time is capable of reaching the top retailers and e-tailers across the globe

NORTH AMERICA

Toronto, Canada New York, NY (HQ) Miami, FL (INTL. HQ) Ronkonkoma, NY Melville, NY Aurora, CO Lebanon, IN

Mexico City, Mexico

CARIBBEAN
Antigua
Saint Lucia

South AMERICA Sao Paolo, Brazil Montevideo, Uruguay



MIDDLE EAST Dubai, UAE

ASIA Shenzhen, China Singapore

London, England

Parma, Italy Berlin, Germany

> INDIA Mumbai Gurgaon Jodhpur

3PL Logistics



30VO °PCA COMPANY

Operational excellence across all major B2B and B2C marketplaces and retailers.

State-of-the-art warehouses (4 US / av. 1.5 mil cubic sq. ft, 4 international / av. 50k cubic sq. ft) 99.5% order turnaround within 2 business hours with 99.99% order accuracy \$ 2mm+ in shipments per day Amazon Prime and Guaranteed Delivery Notification enabled © THE PCA COMPANIES. ALL RIGHTS RESERVE

Key Facts and Figures



Leaders in the 3PL Industry

INTEGRATION,
FULFILLMENT & STORAGE

- 95% focus on beauty and personal care with turnkey solutions
- 500,000+ weekly orders (non-seasonal)
- 1,115,000+ daily units (non-seasonal)
- ~ 4X Seasonal lift of orders
- Environmentally sustainable services



Best-in-Class Technology Solutions

INNOVATIVE TECHNICAL & SUPPLY CHAIN SERVICES

- In-house developers, programmers and engineers
- Integration on any platform
- Real-time inventory visibility, order processing, and status portal access
- 99.99% on time delivery & order accuracy with four standard deviations



Unique Omni-Channel Experts

FULLY VERTICAL INTEGRATION
SYSTEM IN PLACE

- Fully vertical infrastructure for omni-channel delivery
- Excellence in supply chain, pricing, and services
- Servicing clients ranging from masstige to luxury and prestige



1-stop B2B

- End-to-end supply chain services to:
 - Department stores
 - Natural channels
 - Food and drug chains
 - Mass distribution outlets
 - Club stores
- Ship anywhere you like

D₂C

- Seamless ecommerce fulfillment operations for:
 - Amazon
 - Target
 - Walmart
 - D2C and independent platforms
- Ship to 900 platforms domestically and internationally (D2C or platform's facility)



Customization

- Ticketing
- Pick-and-pack
- Quality control
- Security tagging
- Repacking and alterations

- Bagging
- Quality control
- Security tag application
- Virtual kitting

Order Fulfillment

- High-volume facilities
- Same-day shipping domestic and international
- Superior tracking and reporting:
 - Immediate daily, weekly, and monthly system updates



Security

- Fingerprint technology scanners for all employees
- 624 monitored security camera coverage
- Safe and compliant facilities for hazardous materials
- Security camera network with 24 hr monitoring in and outside facilities

Technology-focused 3PL

- Process automation
- Drive down fulfillment costs
- Data collection and aggregation
- Error reduction
- Streamlined and standardized customer service



Virtual Kitting

- Bundling capabilities
- Efficient and accurate kitting
- Gift-wrapping-certified
- Brand packaging
- Inserts

Reverse Logistics

- Customized business logistics
- Quality assurance
- Inventory updates

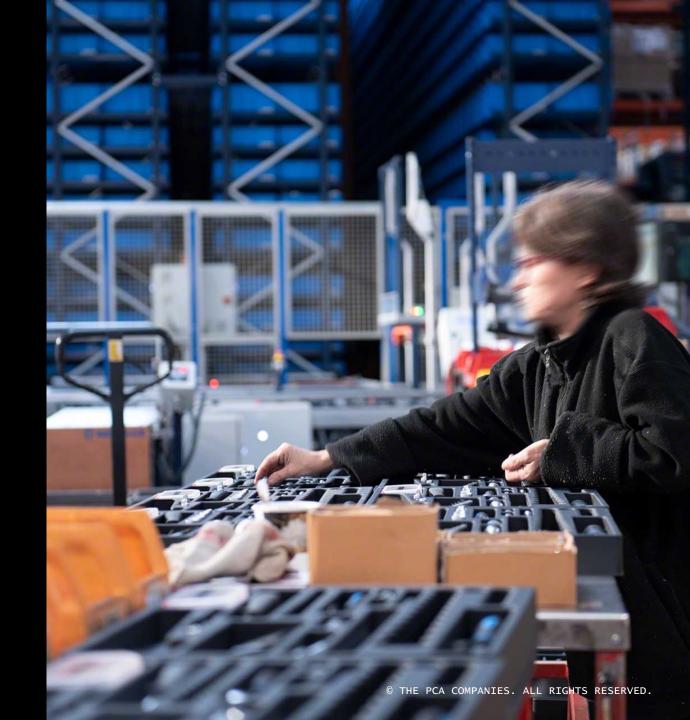
White Glove Services

- Dedicated floor-trained workers for VIP products
- Priority and specialized services

Spotlight on Kitting

Virtual kitting services for specialized assembly needs:

- Unique manufacturing and shipping scenarios (promotions, bulk supply)
- Unique retail, ecommerce requirements
- Lower manufacturing production costs
- Reduce labor expenses, retail and distribution time



Our Facilities

- Average 300,000 square feet
- Custom- design & built facilities
- Import & export capabilities
- Top-of-the-line security measures
- Ability to handle OTC and hazardous-material products
- Temperature control for optimal storage conditions



Our Sustainability Commitment

1.5 million
Cubic square feet

State-of-the.art
3PL logistics

100% solar-powered reducing our carbon footprint



Our Clients







VERSO







sodastream[®]











FABLE & MANE

Contact

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